

Powering the trusted identities of
the world's people, places & things

HID & Mercury- HELUG 2025

Stronger Together: Building Smarter, Safer Campuses Through Collaboration
Delivering integrated solutions with LenelS2

Partnership- Powering Safer Campuses

- Over 25 years of collaboration
- Integration and Standards
 - OSDP
 - High Assurance
 - Mobile
 - Fargo Connect
 - Key, credential management



LENELO



Readers: HID® Signo™ — white color option



HID® Signo™ in white

New white color
option

Available in all
standard form factors

Match modern interior design and aesthetics



★★★★ Positive feedback from 1st project



Supports all Signo capabilities



Same price, profiles and features*



Available from July 2024

Notes: Default LED is blue as pictured,
No Tx profiles,
N/A for speciality readers, e.g.
Express/Vento/PIV/mechanical

Readers: HID® Signo™ — Mechanical Keypad



HID® Signo™ Mechanical Keypad

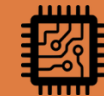
Reliable performance
in cold and wet weather

Allows for gloved-hand
and differently able
use-cases

Delivers where there's a preference for traditional
mechanical key operation



Signo product line extension



UL tested. FCC approved



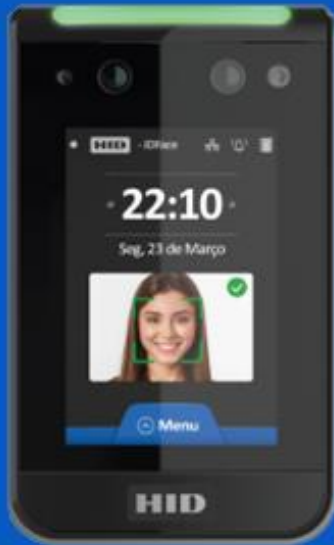
Supports all Signo features



Available from June 2024

Note: Black only, ships with terminal only

Biometrics – Facial Reader



3.5" (shown)
and 7" models

HID® Amico

Ideal for mid-sized
organizations

Feature-rich

Fast, accurate facial recognition for secure, seamless
access



Precision facial recognition with
anti-spoofing protection



Minimized false rejections and delays
– critical for high-traffic areas



Biometric data saved on user's
credential (mobile or card)



Announced at ISC West! 2025

- Seamless integration into existing and new systems (API)
- Supports OSDP and Wiegand

Tools & Connectivity

Field Tools

HID Linq On Prem & Cloud

- PC based Device Management software for HID
- Supports HID Signo (except Signo 25B)
- Available in **On Prem** and **Cloud** versions
- Allows technicians to manage and configure multiple HID Signo readers over USB or via Mercury controllers
- Powered by HID Origo: Technician Authorizations

HID Reader Manager

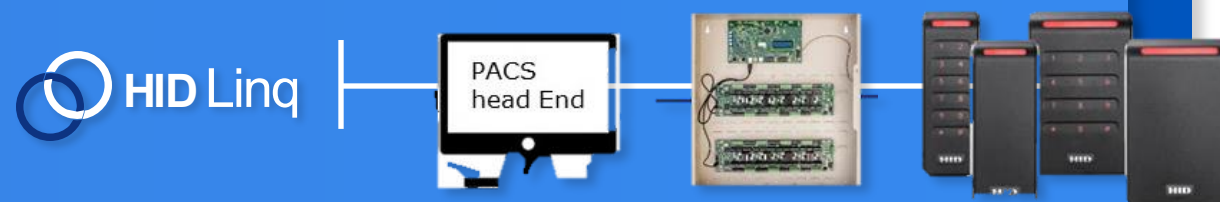
- BLE/NFC 1:1 Secure Device Management app on Apple and Android devices
- (Note: 50% faster upgrade using Android and NFC channel)
- For iCLASS SE reader with/without BLE module
- HID Reader Manager will become **HID Linq Mobile**

Signo Wired Connectivity for fleet management

- For customers with Signo and Mercury LP/MP boards

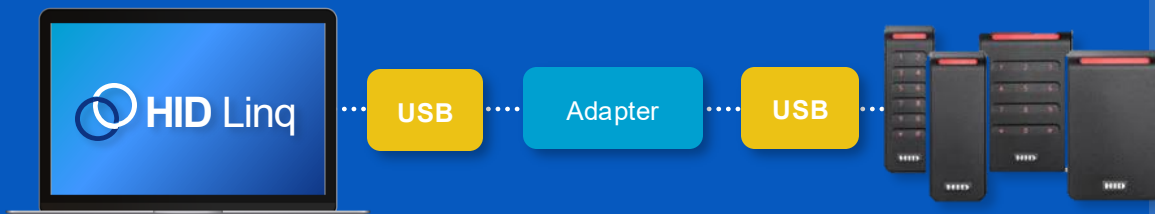


- For customers with Signo and Non-Mercury controllers



Connect Signo Readers Over USB

- Tabletop 'Pre-commissioning'
- Use HID Linq to upgrade/configure Signo readers over USB
- Linq will need internet connectivity for configuration and firmware files



- 1-4 reader stand
- Easy to use “click” connector on the back
- Readers can be powered over USB using USB HUB (not included)
- P/N – SIGNO-STAND-4
- Available now



Connect Signo Readers Over Mercury LP/MP for Fleet Management

Mercury Controller with OSDP connection to Signo

- For customers with Signo and Mercury LP/MP* boards looking for remote device management
- Use Linq to upgrade/configure Signo readers over network (software requires internet access)
- Linq will share same connection to panel as PACS head end

Supported Mercury Controllers & IO Modules

Intelligent Controllers

- LP & MP Models :1501, 1502, 2500, 4502,
- PW7K1ICR2, PRO42ICR2

Serial Input/Output Modules

- MR50-S3, MR52-S3, MR52-S3B, MR62e
- PW7K1R2, PRO42R2
- To work with HID Linq reference the minimum FW required in the Linq User Guides



*NOTE: MP Signo firmware update Support targeting Q3 2025

Physical Identities



Multi-technology Support

- For customers who need specific blend of technologies, HID continues to lead market with array of super capable options
- Latest DESFire EV3 combined with iCLASS and Prox (launched).
- FIDO (logical access) with Seos and DESFire (physical access) coming soon!



Eco-Friendly Credentials

- For customers who want to limit the environmental impact of their access control cards.
- Bamboo construction Seos cards available with optional dynamic marking
- Seos technology-based paper credentials released April 2025
- PVC Free plastic blend in development!

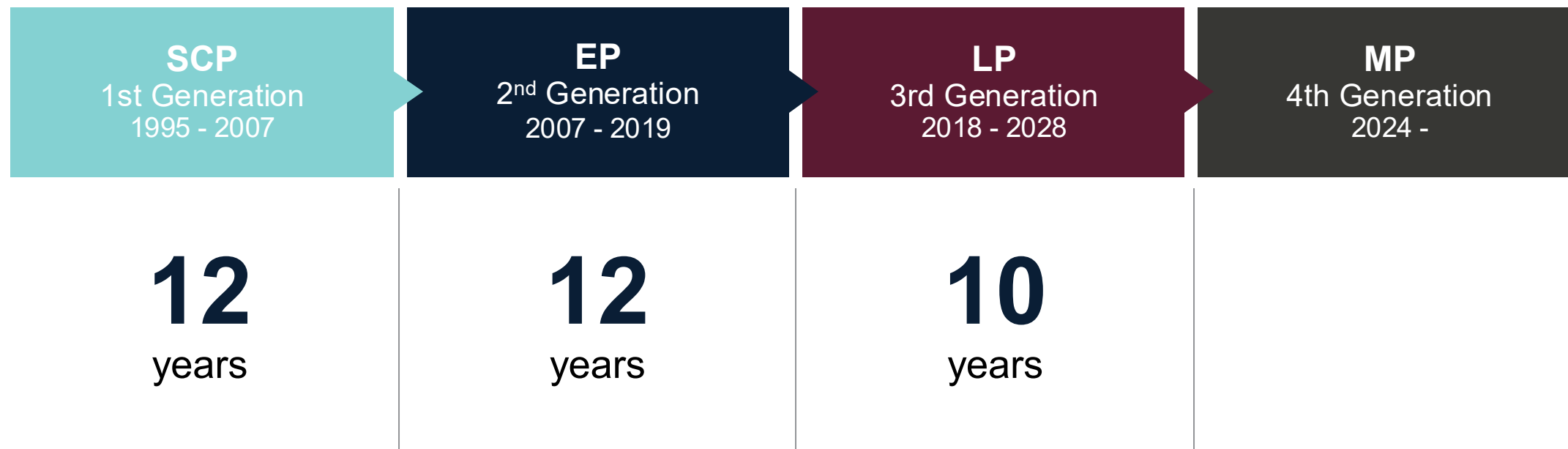


Digitized Card Services

- For customers who want easy web-based management of keysets, formats and card designs.
- The HID Origo Management Portal will help centralize your need for both physical and mobile credentials.
- New functionality coming to HID Origo in 2025!



Intelligent Controller Hardware Lifecycle



* Timelines include firmware sustaining support



MP Provides:

Increased Security

Security by Default!

- TLS 1.3
- AES-256
- Secure Boot & Trust Zone
- Data at Rest Encryption
- 802.1x
- OSDP Secure Channel
- Segmented & Protected Container for Apps



Secure Boot & Trust Zone

Ensure firmware comes from known source and applications contexts are isolated



Latest Cryptography

Latest secure crypto methodologies



Updated Firmware

Powered by Mercury's new MercOS 2.x

MP Provides:

Product Continuity

Designed for resilience, flexibility, and longevity!

- Modular components that can be dynamically updated to address future supply chain challenges.
-
- Increased processing power and memory ensure the platform can adapt to evolving technology.



New Integrated Circuit

Designs contain new integrated circuits with 10-year longevity programs



Multiple Build Options

Expanded real-time build options provided by multiple component configurations



Rapid Firmware Updates

Enabled by in-house managed Linux-based operating system

MP Provides:

App Environment

Tech Partners, OEMs, Integrators & End Users can now write Embedded Apps that live on the MP Controller at the edge to add more integrations, more processing capabilities, and analytics.

Below are some examples of Apps:



Locks



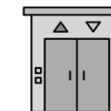
System Monitoring



Embedded Authentication



Intrusion



Elevator Integration



Analytics and AI

Fully encrypted (End-to-End) communication is readily available with Mercury and HID using standard, proven, and accepted encryption methods.



Mercury Based
Host System

TLS 1.3



MP
Intelligent
Controller

AES-256



Series 3
SIO
Module

AES-128

OSDP
(Secure
Channel)



Signo
Card
Reader

AES-128



Seos
Credential



Apps on Controllers

Mercury and its system and technology partners will **write apps** that **run on the controller** that both runs business logic to **enhance access control** processing and enables the interface to more **sensors, devices and systems**.





Why **APPS** are the Future – Product

Scalable

Ready for anything — today and tomorrow

Interoperability

Compatibility

Simplicity

Flexible

Multiple Embedded SDKs

Host

Edge
processing
for PACS

Device

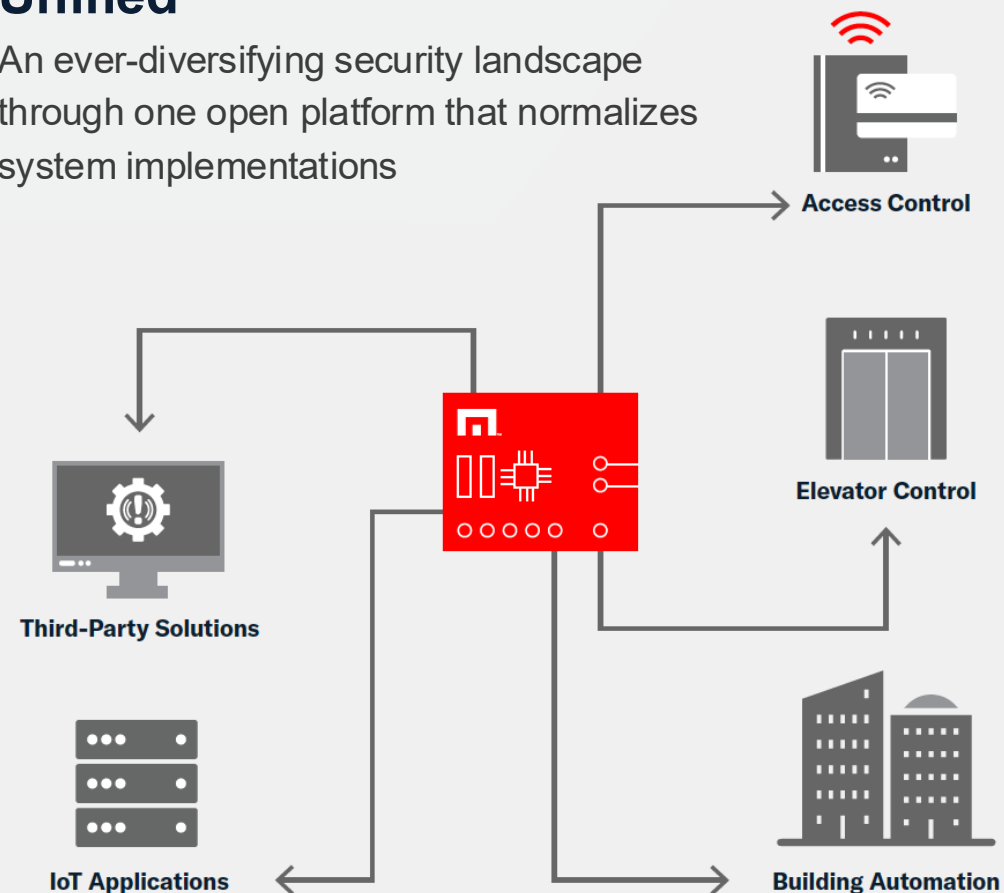
Extend device
interoperability

System

Service
assurance and
cyber hygiene

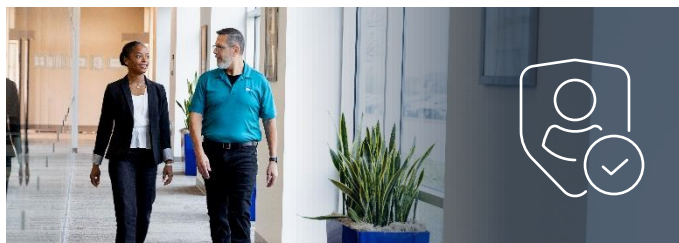
Unified

An ever-diversifying security landscape through one open platform that normalizes system implementations



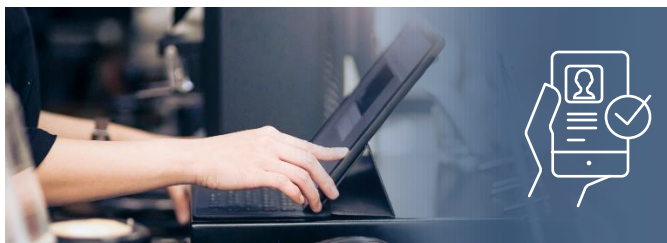


Why **APPS** are the Future – Partner Value



OEM Partner Benefits

- OEM Partner Benefits
- Do more with less
- Easier consumption of 3rd party devices
- Adds value to the PACS: more data, insights, revenue
- Access to additional channel and market opportunities



Tech Partner Benefits

- Access to Mercury platform/brand
- Single integration with 25+ OEMs
- Own the development
- Enhance the features
- Access to additional channel and revenue opportunities



End Customer Benefits

- Drives "openness" message to the device ecosystem
- Extends infrastructure investment
- Flexible solutions – evolving with market and customer needs



Target App Functionality



Locks



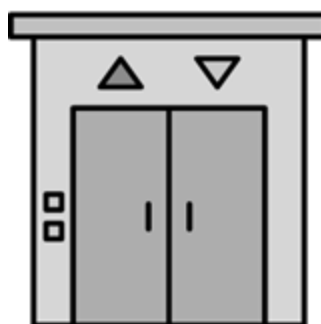
System Monitoring



Embedded Authentication



Intrusion



Elevator Integration



Analytics and AI



Showcased Apps at ISC West



KS210 Lock

Solves:

- Data center rack access & traceability

Features & USPs:

- OEM integration via Mercury API
- OSDP Input & Output Support
- Up to 4 OSDP multi-dropped buses
- Up to 32 devices supported
- License restricted

Locks



HID pivCLASS

Solves:

- HID Signo reader management

Features & USPs:

- PKI authentication at the door
- FIPS 140-3 FICAM
- MercOS 2.x & MP4502
- Support for Signo Contact
- FICAM – GSA APL
- BAA/TAA compliant

Embedded Authentication



Service Assurance & Cyber Hygiene

Solves:

- IT management of 10,000 IoT devices

Features & USPs:

- Discovery of devices on network
- Secure connection status for IP & periphery
- Certificate management
- Password rotation
- Firmware update

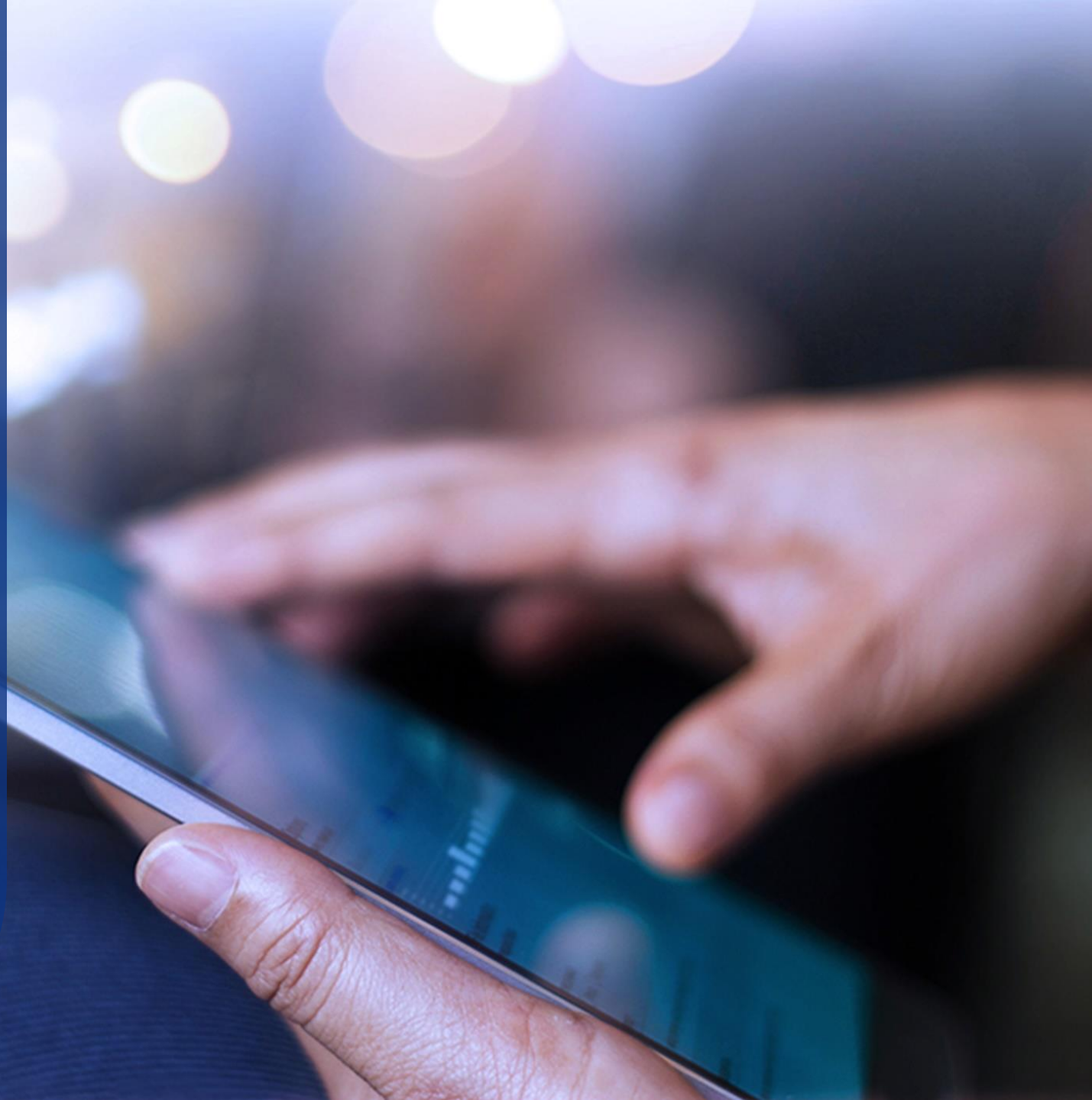
System Monitoring

Digital Migration with Mobile

Troy Johnston

Director Strategic Alliances Americas

Powering the trusted identities of
the world's people, places & things



What can I help with?



Ask anything



Search



Deep research





Top Seller

Boise X-9 Multi-Use Printer & Copy Paper White, Letter (8.5" x 11"), 200000 Sheets Pallet, 20 Lb, 92 Brightness, 0X9001SKD

★★★★★ [\(1458 reviews\)](#) | Product Number: ODFN895391

Quantity:

500 / Ream

2500 / Carton

5000 / Carton

200000 / Pallet

\$1,799.99

— 1 +

Add to Cart

 **Ships Free** - This items ships free with your order

 **Delivered by Wed 4/16** - This is an estimated delivery timeline [?](#)

 **Oversized Shipping** - This is an oversized item [?](#)

 **Non-returnable** - This is a non-returnable item [?](#)

 Favorite

 Compare

 Request




A graphic with a red background featuring diagonal white lines. At the top, the word "WARNING" is written in large, bold, white capital letters inside a dark blue rounded rectangle. Below this, the text "CONTAINS SCENES THAT SOME VIEWERS MAY FIND DISTURBING" is written in smaller, bold, white capital letters. White curved lines on the left and right sides of the "WARNING" box suggest a speech bubble or a signpost.

WARNING

CONTAINS SCENES THAT
SOME VIEWERS MAY
FIND DISTURBING




 YouTube
How to Print a Gmail Pag...




 YouTube
How To Quick Print In Ou...



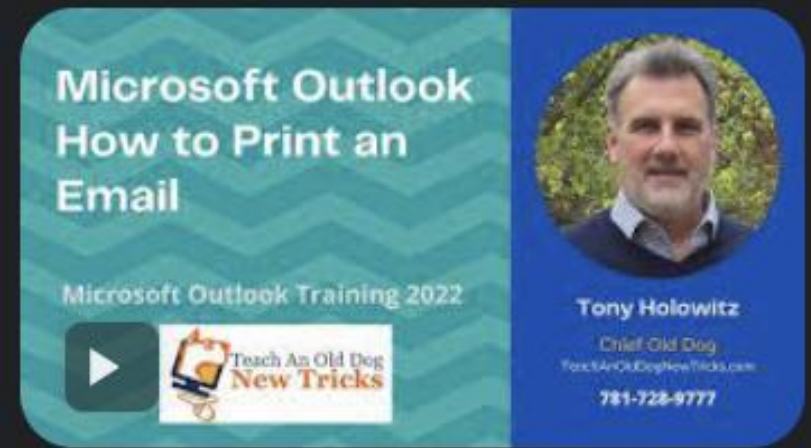
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Printing Made Easy: How...



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How to Print Emails from...



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Microsoft Outlook: How t...

HOW TO AUTO-PRINT YOUR EMAILS WITH



Outlook



Gmail



Thunderbird



AUTOMATIC
EMAIL MANAGER





11/5

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How to Choose the Best Paper Shredder

Cut Type

Shredder Acceleration

Noise Levels

Capacity

Power Saving

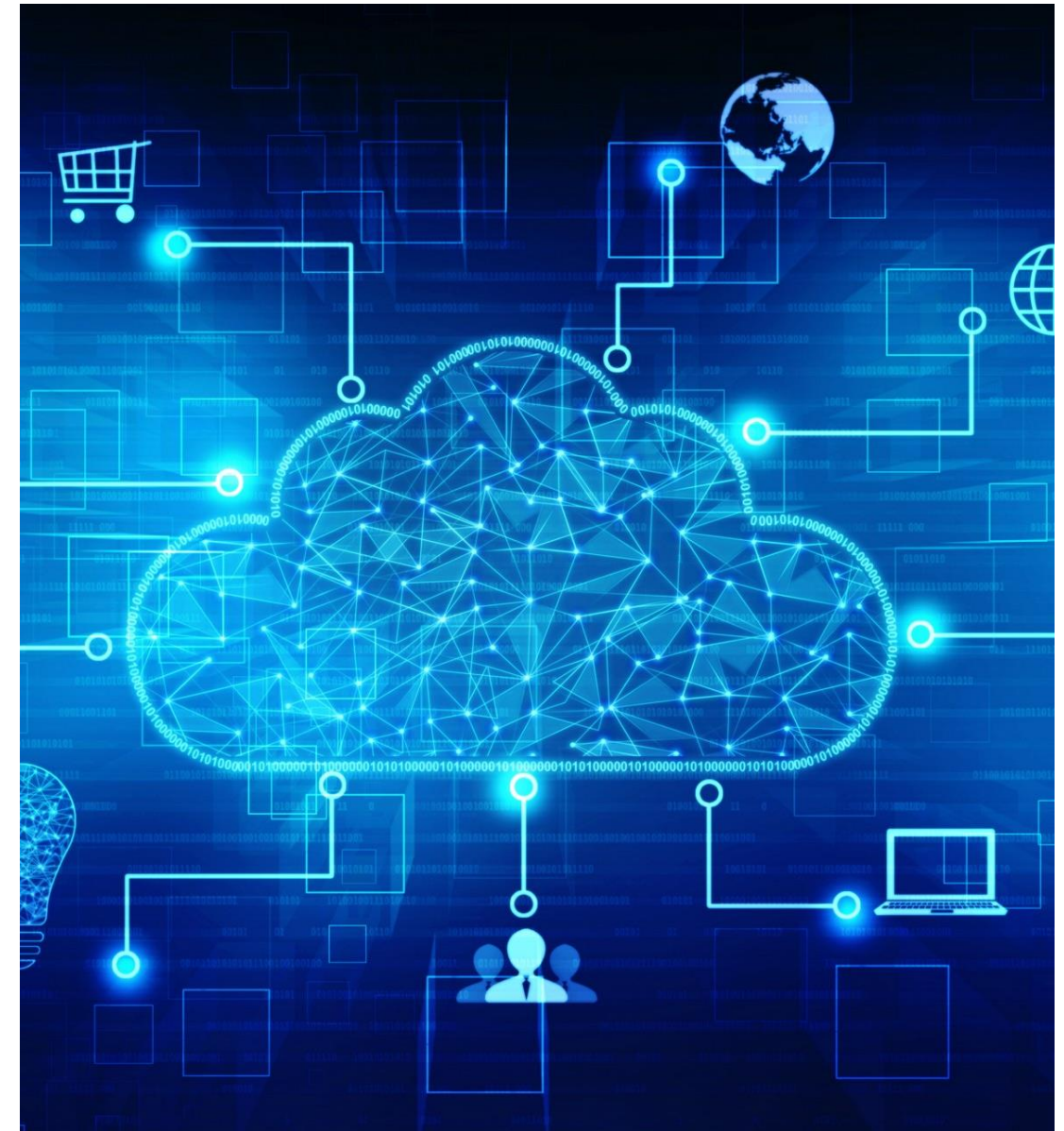
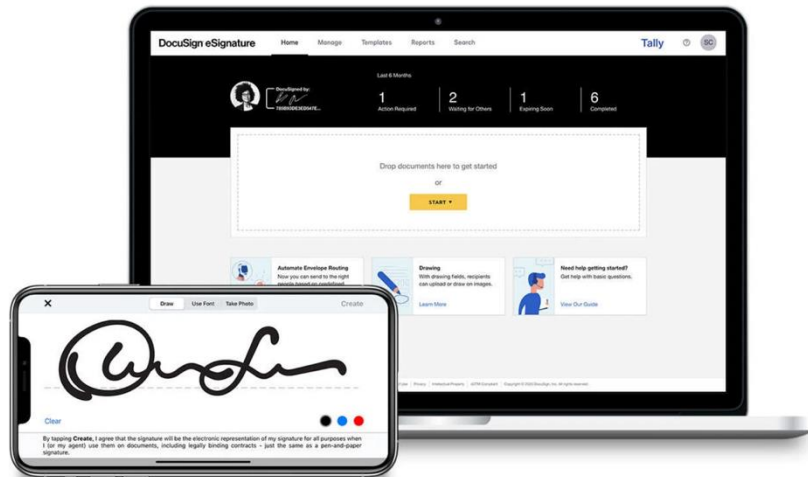
Security Features

Advanced Features



Almost everything was replaced by these tools

DocuSign®



Flinstones vs the Jetsons

“When did it become OK to live like the Jetsons at home and the Flintstones at work?”

FLETCHER PREVIN

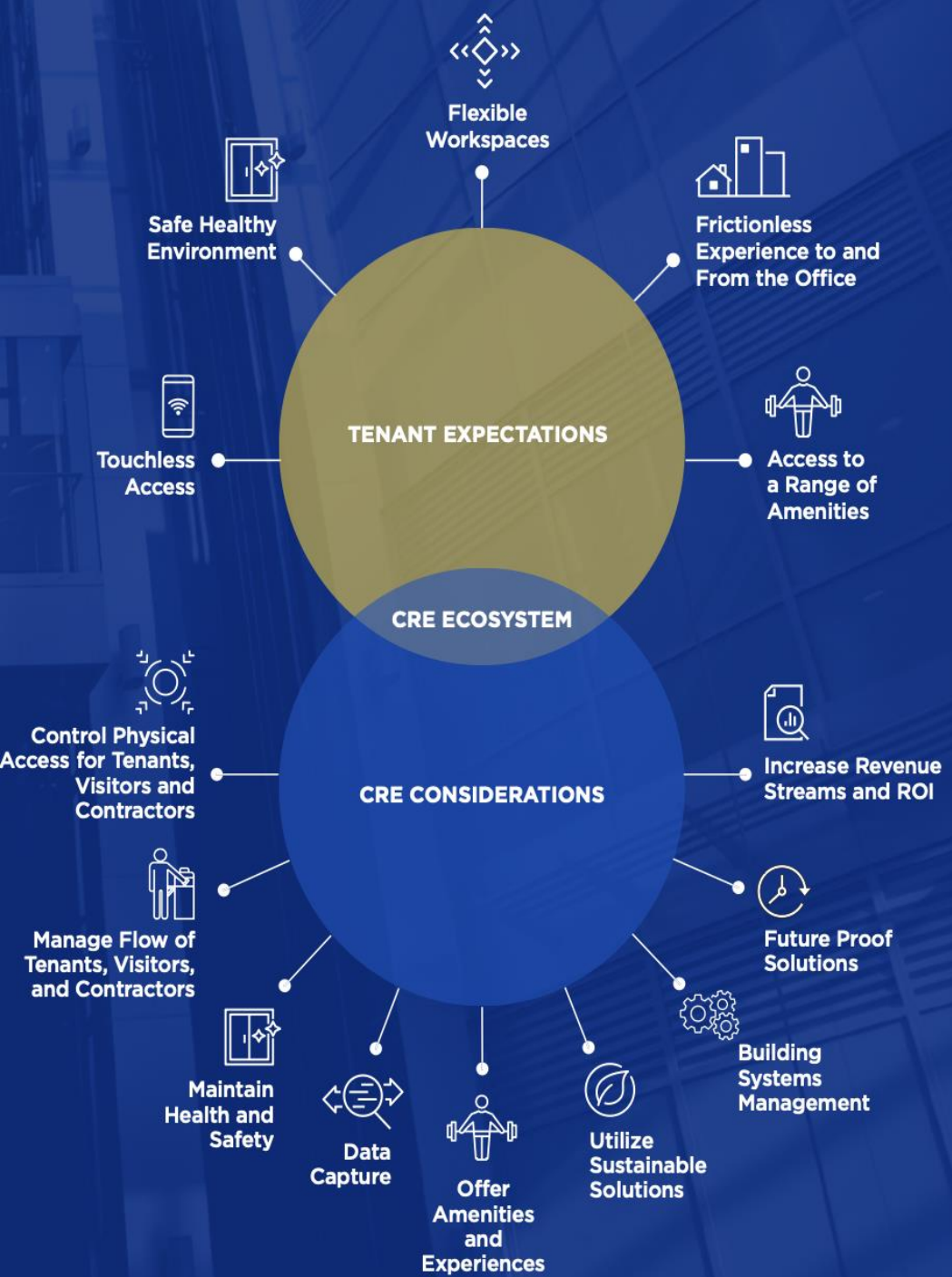
(THEN) CIO AT IBM

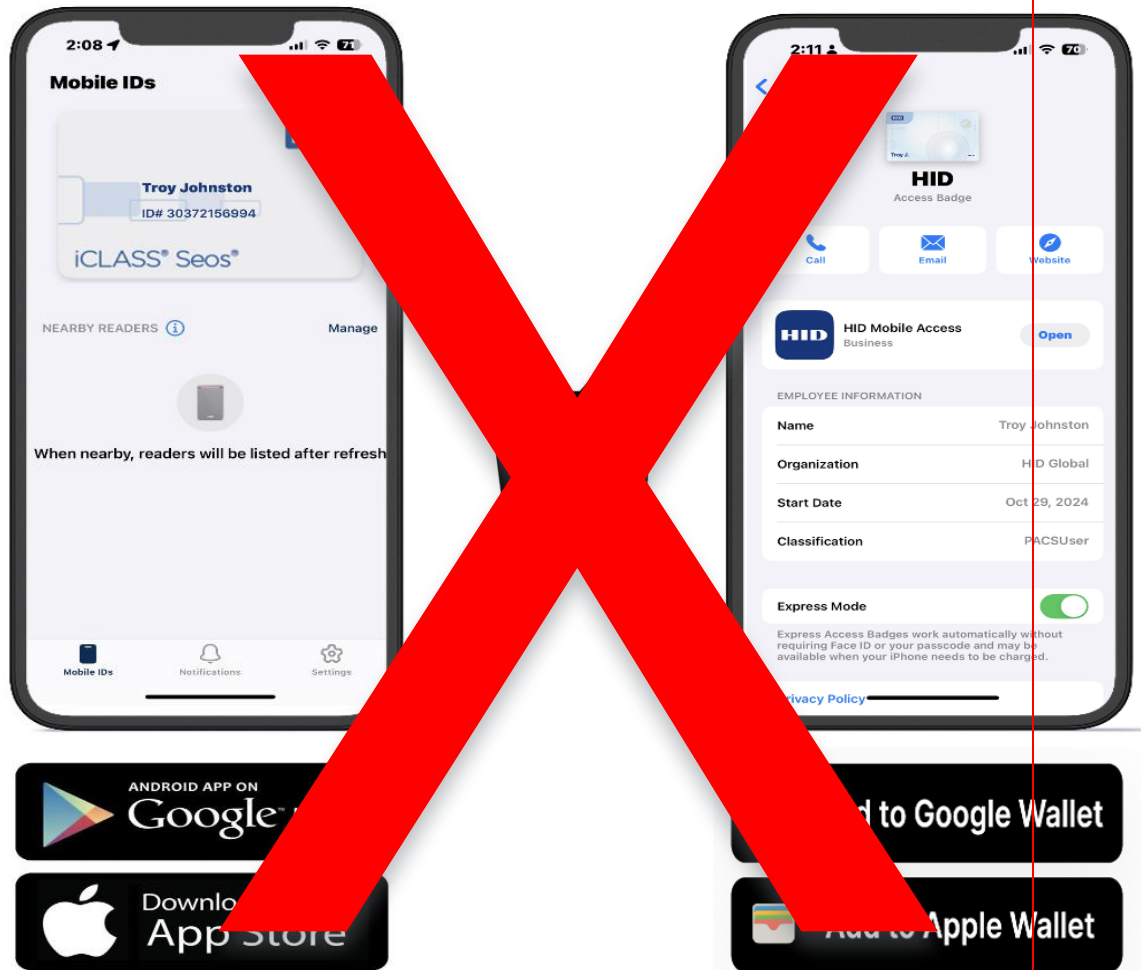


Low Cost – High Value



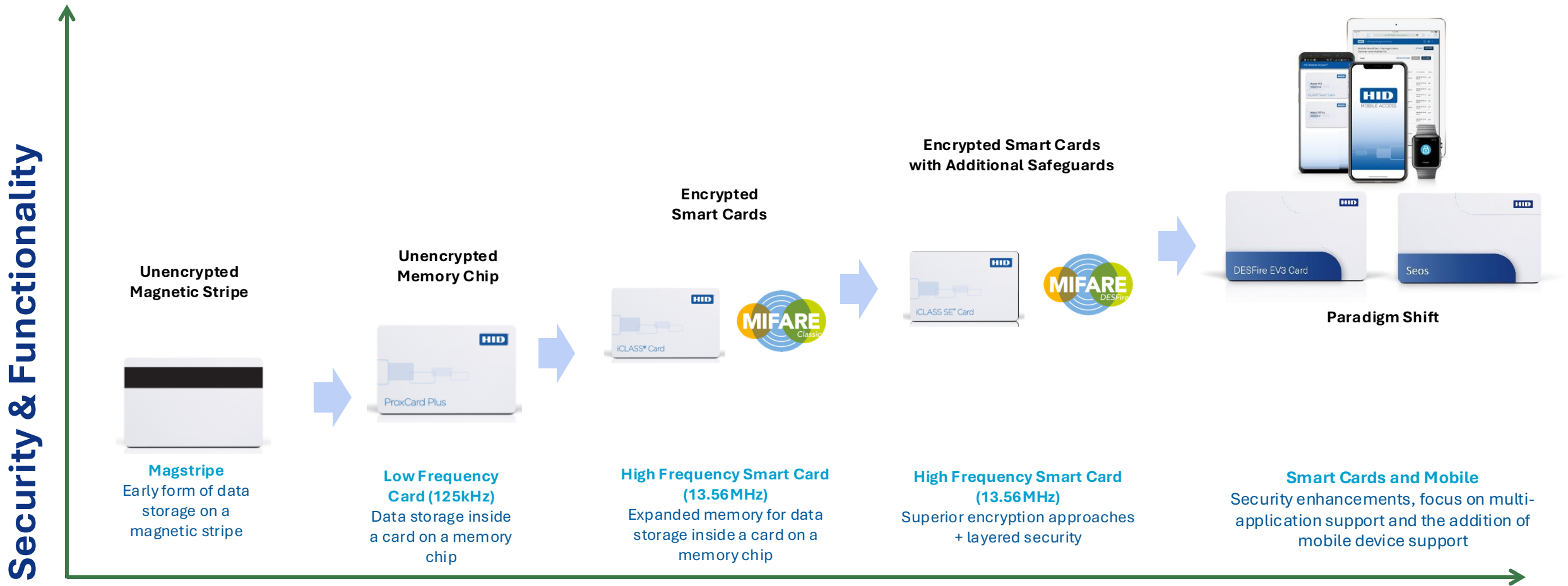




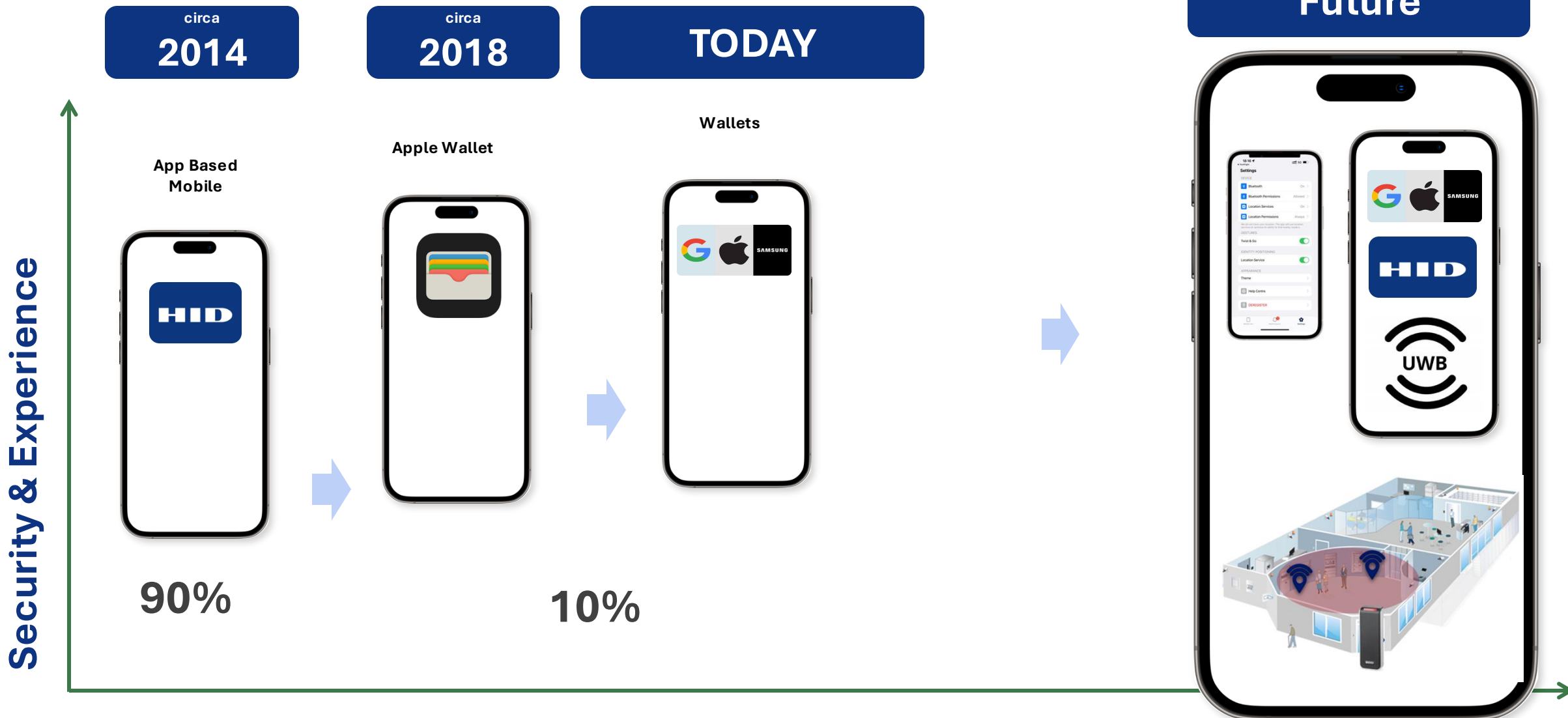


“90% of the benefits of mobile access come from going mobile, not the modality.”

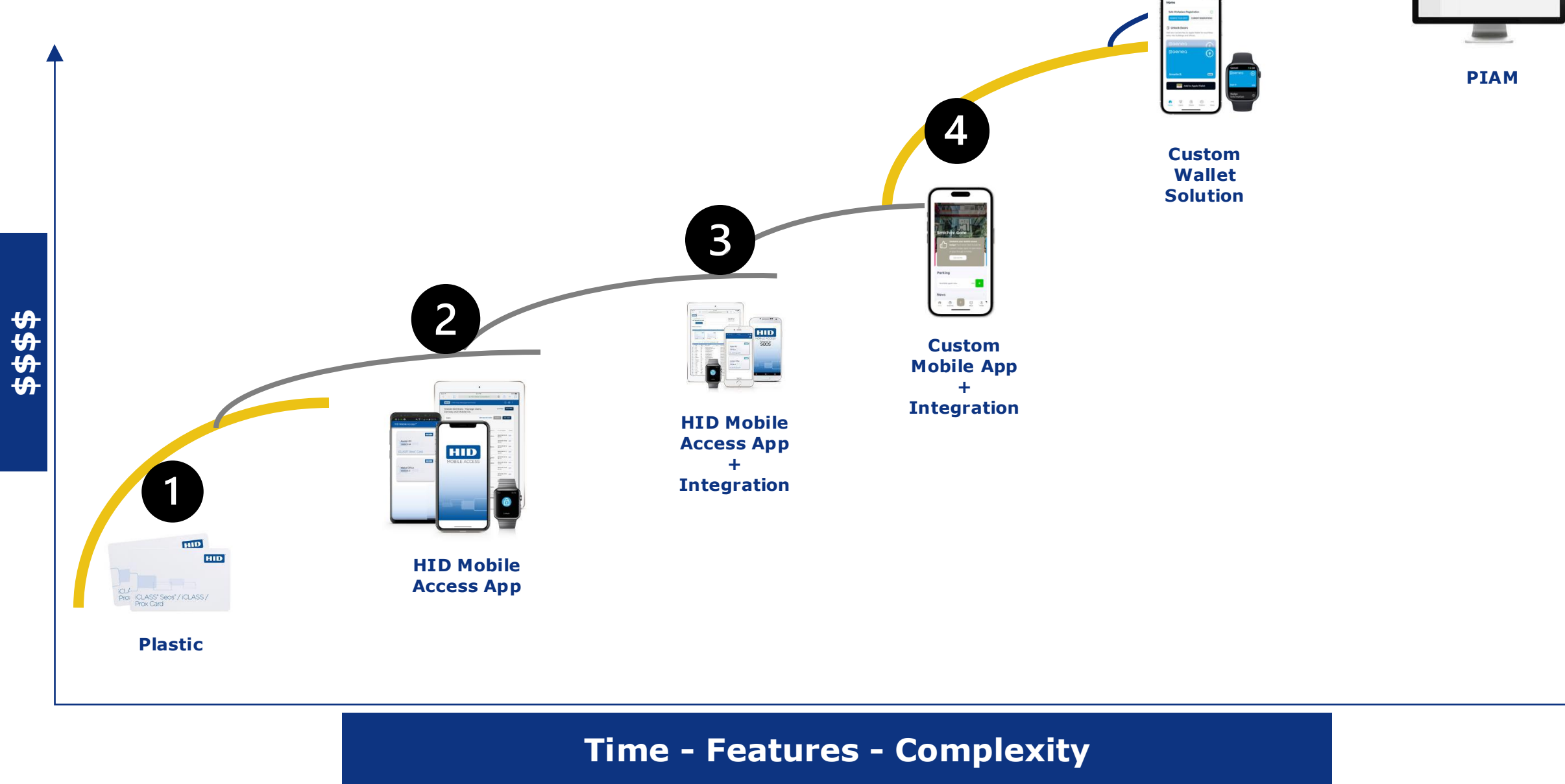
The Evolution of Credential Technology



The Evolution of Mobile

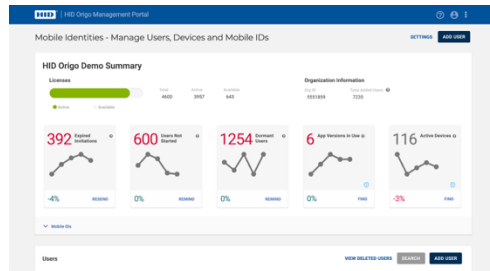


Digital migration with mobile

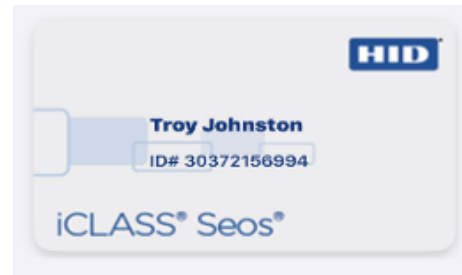


Building Blocks of Mobile Access

All of these are needed for both app based and wallet



**HID Origo
Management Portal**



Mobile IDs

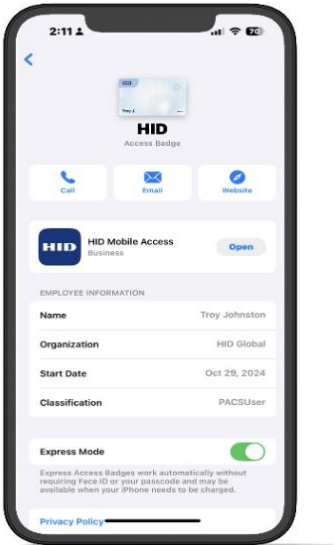
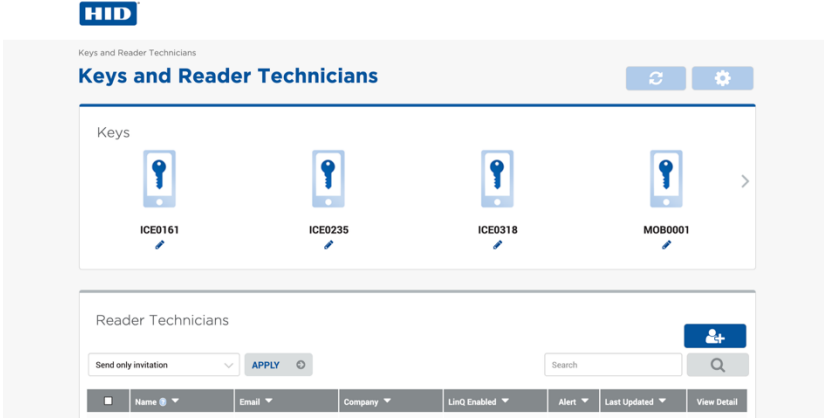


**HID Mobile Access App or
Partner Created App**

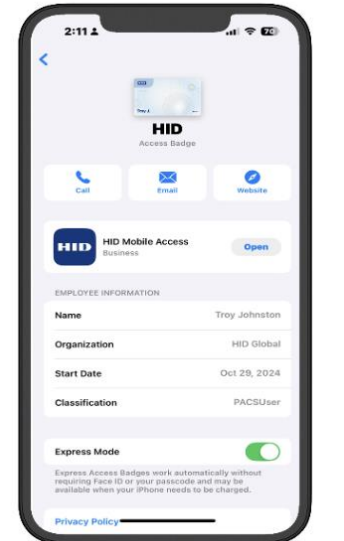
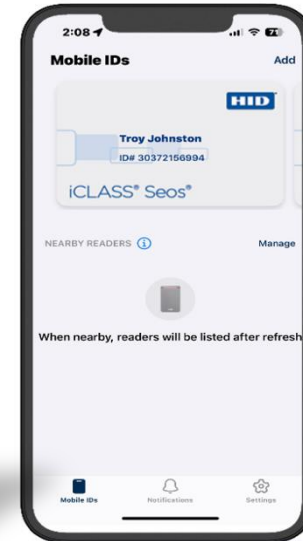


Readers

Touch the reader once

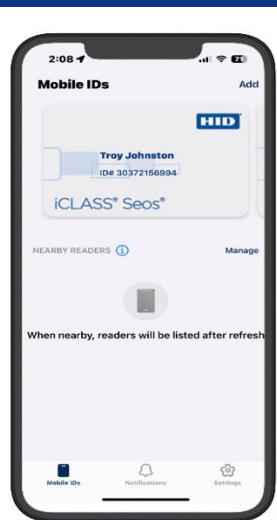


Begin the journey



Access everything from doors to data - Physical

On your floor, in your building, or across the portfolio.



95% chance of working across the entire ecosystem



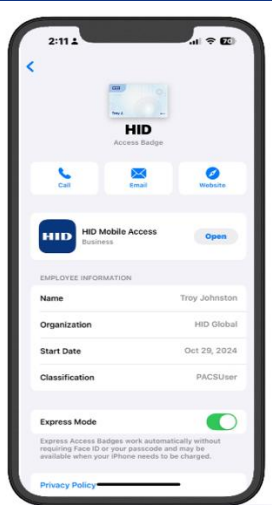
Powering
Trusted Identities

HID Confidential

Part of ASSA ABLLOY

Access everything from doors to data - Physical

On your floor, in your building, or across the portfolio.

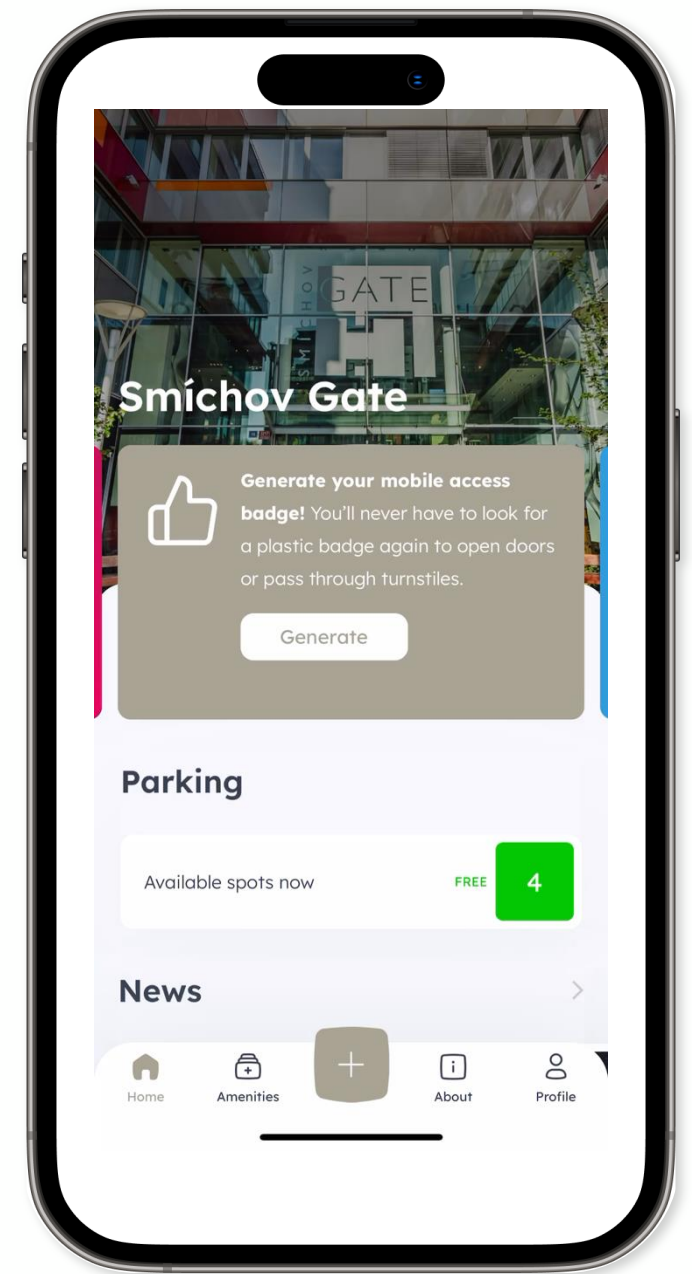
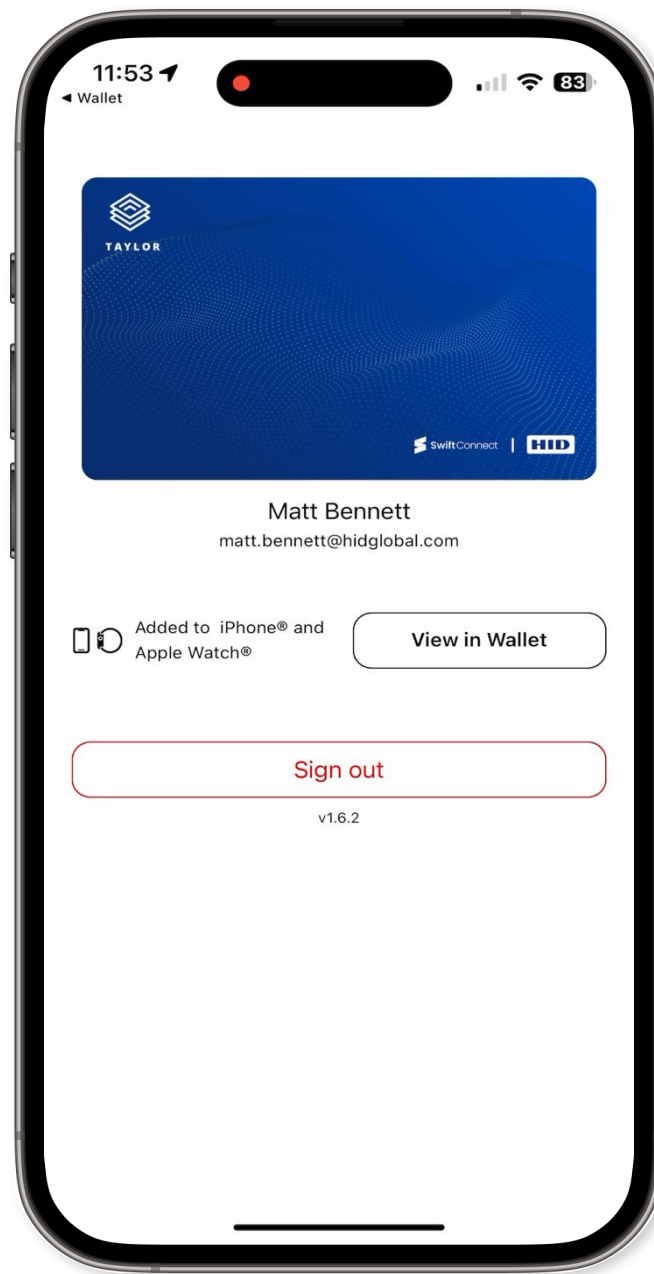
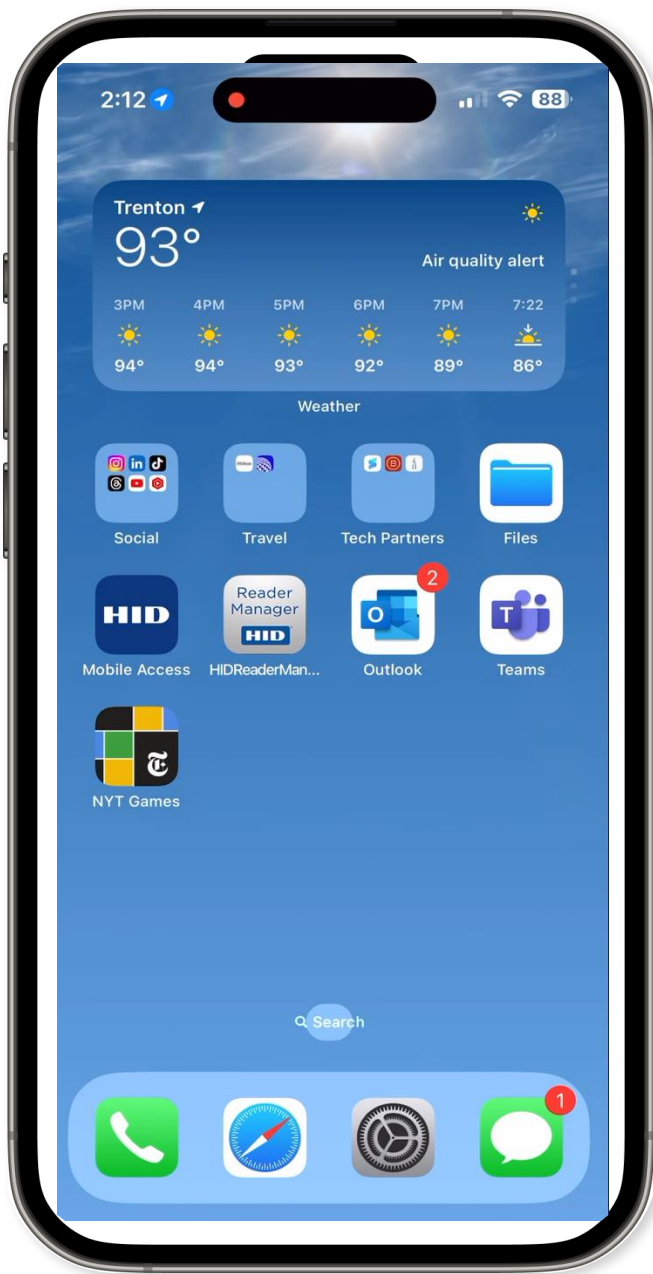


Add to Google Wallet

Add to Apple Wallet

50% chance of working across the entire ecosystem





Contact Me

THANK YOU!
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Troy Johnston – Director of Strategic Alliances

